

PACKING for your FIT ESSENTIALS + SPA PARTIES:

4 Bags....2 Trip to the Car!

(1) **Spa Bins** (I use small cat box pans found at wal-mart they come in purple, blue or green and fit In our rolling suitcase) with Marbles and Towels

(2) **Product Bag** – generally a pull suitcase
ABC Body Wash, Unwind Bath Salts,
Awaken Sea salt Scrub, Remineralizing
Lotion, Re9 Eye Cream, Re9 Instant Lift
Gel, Primer, Foundation, Hand Held
Mirror, Vanilla Protein, Fiber,
Pomegranate and Citrus Fizz Sticks,
Chocolate Chews, a pack of vitamins,
Detox Tea Bags, small plastic cups and a
bowl for protein bars and a couple of
charger plates and a 2 yard piece of satin
for display

3) **Small Cooler** – bottles of premade
protein shake, fizz drink, detox tea and
protein bars



(3) **Business Bag** – generally a pull bag

NOTE: All docs can be found on kimhale.myarbonne.com – click Consultant Resources Tab

Open calendar– have this FILLED OUT before your party

Fit Essentials + Spa Presentation Cards – (print on 5x8 index cards, blank both sides)

Prospecting Packets

Order Forms (you can make copies front/back of these – have 100)

Preferred Client Applications (you can make copies of these – have 100)

Calculator – put the shipping cost taped to your calculator get from inside catalog

Catalogs – make sure your information is on the catalogs – name/phone – have 20

Arbonne Essentials Brochures

Inside your Catalogs you will want the 4 ways to save specials sheet and a Preferred Client Application

Business Cards

Client Profile Sheets with Pens attached (put on flat clipboards)

Pens

Your Calendar

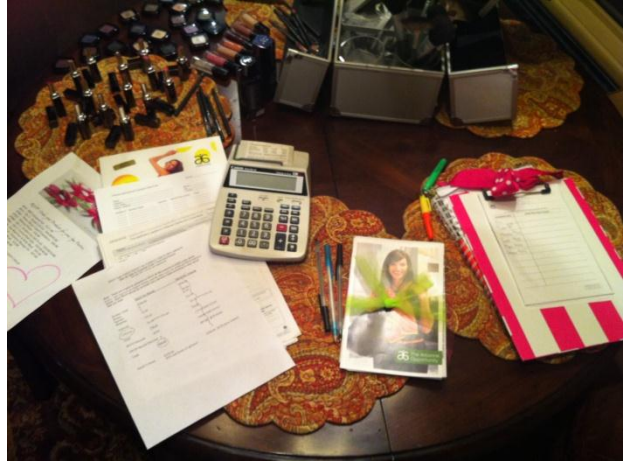
ROOM SETUP for FIT ESSENTIALS + SPA PARTIES

Table Away from Display

Have your basket of FREE Gifts on the table to give to each person who brings you their client profile sheet

You have your TRIFECTA SYSTEM setup in stacks...that you will swiftly move through as you have your girl at the table.

Your 3 stacks look like this:



FIRST STACK

SALES STACK: order forms, applications, pen, calculator, catalog, and, a RSVP Cheatsheet so you have the calculations already figured out...helps for a speedy checkout process.

SECOND STACK

PARTY BOOKING STACK: This stack has your open date calendar ---where you will ask every person at your trifecta table to do a get together with a few of their friends. You will want to have a fun trendy clipboard, with a clean sheet of paper with your open dates. Don't use your BIG BULKY MESSY calendar and overwhelm your client.

THIRD STACK

PROSPECTING STACK: this has your prospecting packets. Your prospecting packets are the ARBONNE NOW OPPORTUNITY BROCHURE, with your BUSINESS CARD or CONTACT INFO attached to it...with a beautiful BOW tied around it - making it look like a GIFT.

Front Door Area – Client profile/pens

TELL YOUR GUESTS:

Get Profile Sheet to fill out

And, help themselves to Refreshments

Work Area Usually in Dining

room – front of the table you will be presenting from your product setup

Foot Spa Products: Unwind Bath Salts,
Awaken Sea Salt Scrub,
Remineralizing Lotion

Arbonne Essential: Protein Shake,
Protein Bars in a Bowl, Fiber, Fizz
Sticks, Detox Tea, Chews and a
Vitamin Pack. (Premade bottles of
Pomegranite Fizz, Vanilla Protein
Shake made with frozen strawberries
and Almond Milk, and a Premade
bottle of the detox tea will be served
from small plastic cups (like Dixie
cups)



Additional Products: Re9 Eye Cream, Re9 Instant Lift Gel, Makeup Primer and a Liquid Foundation

RECIPES for PREMADE ITEMS:

Protein Bars: (Mix ½ cup organic peanut butter or almond butter, ½ cup of honey, ¾ cup of oats and ½ cup of chocolate protein powder), spread into a 9x9 pan and then refrigerate and cut into squares.

Vanilla Protein shake: In blender – 1 cup of Almond Milk, ½ cup of water, 2 scoops vanilla protein powder, handful of frozen strawberries – blend until smooth and creamy.

Iced Detox Tea: microwave 2 bags of tea in 3 cups of water until brewed. Pour over ice into your portable container.

Pomegranite Fizz: Add one stick to 16oz of room temperature water. When dissolved refrigerate the bottle.

Side Table – Catalogs or Fit Essentail brochure, with 4 Ways to Save sheet and a Preferred Client Application inside

Never give out catalogs until end of Party

Spa Bins – ABC Body Wash at the sink you will fill the spa bin – suds up by splashing while filling the bin. Place hand towel under the spa bin where guests are sitting.

YOUR SHOPPING LIST for a SPA PARTY

Note: You may have some of these items...if so, GREAT!

WALMART or DOLLAR STORE

10 Wash Bins

Marbles for 10 Bins

10 Hand Towels

Mirror

10 Black Pens

Calculator

10 Flat Clipboards (or get 5 3 ring notebooks and cut front and back off to use as clipboards)

Suitcase (medium size) on Rollers for Product

Small Cooler

3 insulated bottles

Small plastic cups

Small bowl

2 charger plates

2 yards of satin or small tablecloth

ORDER FROM ARBONNE

YOUR CONSULTANT \$109 Business Kit:

Calendar *(if you ordered your \$109 kit, this will be inside)*

20 Catalogs *(if you ordered your \$109 kit, this will be inside)*

20 Fit Essential Brochures

Re9 Advanced Samples *(if you ordered your \$109 kit, this will be inside)*

Stickers/Business Cards *(from the PLACE shop online www.arbonne.com)*

YOUR RSVP Special for all your Fit Essential + Spa Party products *(see list online)*